

APRIL 2022 NEWSLETTER



Message from the Chair

Spring has officially sprung, and we have so far received relatively warm, mild weather. As the Nova Scotia Cattle Producers prepare for a busy upcoming season, I hope this newsletter finds you in good health.

We had an overall good turnout at our Zone Meetings in January, occurring virtually again this year. Attendance at the Virtual Annual Meeting in March was like that of last year, with hopefully more producers attending in future years as we move back to in-person. This year's meeting consisted of the business meeting only. Thank you to all who came to the meetings, we hope you found value in attending.

I would like to congratulate Dean and Catherine Manning, as well as Caylene and Andrew, for being named the 2022 Kings Mutual Producer of the Year. Manning Family Farm is a mixed farm operation in Falmouth, consisting of 80 head beef cow/calf, as well as greenhouses and market garden vegetables.

So far this year we have hosted two webinars with Perennia. In *Grazing Cattle on Cover Crops*, Katie Trottier, Ruminant Livestock Specialist, and Jonathan Wort, Manager of Livestock and Field Crops, discuss grazing cattle on cover crops, focusing on a grazing demonstration in Falmouth, December 2021. In *Turning Pasture and Forage into Profit*, Christine O'Reilly, OMAFRA, Shane Wood, Forage Specialist/Research Program Coordinator, and Katie Trottier discuss pasture production, forage management, and balancing rations for various production stages. Presentation recordings are available at www.nscattle.ca/virtual-workshops/.

Again this year, we have been showcasing a Virtual Farm Tour Series, where a monthly video is released to members via the monthly update. A new tour focusing on a different beef operation has been released each month, since December 2021. These videos can be viewed by visiting: www.nscattle.ca/virtual-farm-tours.

We would like to congratulate both Joe Cooper at Balamore Farm Ltd. and the Maritime Beef Testing Society on successful breeding stock sales this Spring. Both of these sales were held as hybrid auctions, with in-person and online bidding options.

The Canadian Beef Industry Conference will occur in-person this year: August 16th-18th, 2022, in Penticton, BC. Additional information will be posted as it released and can be found at: www.canadianbeefindustryconference.com/

We have a certified technician available who can perform carcass ultrasound for quality imaging. For further information, such as pricing or a biography of Technician Laura Parsons, visit www.nscattle.ca/ultrasound/ or phone Ashley at 902-893-7455.

The NSCP have two programs available for producers: the *Nova Scotia Genetic Improvement Program* (formerly the Elite Sire Program) and the *Nova Scotia Soil, Pasture & Forage Management Program*. The Nova Scotia Genetic Improvement Program provides funding for applicable sire purchases, as well as for genomic testing and carcass ultrasound. The Nova Scotia Soil, Pasture & Forage Management Program provides funding for lime purchases and soil, manure and/or feed analyses. These programs have application deadlines of June 30th and November 30th. Application forms are available at www.nscattle.ca/members/programs.

Our On-Farm Cattle Preconditioning Pilot Project is open for bookings! Producers can now book any combination of available on-farm services through the NSCP office, including handling equipment and help, tagging, age verification, vaccination administration, castration, dehorning and weighing. Services will be performed by technician Scott Dixon and his trained team at the Atlantic Stockyards Ltd. For this pilot project, only the chute side service fee of \$35 per hour will be charged to the producer. Please contact the NSCP office or visit www.nscattle.ca/preconditioning for additional information.

The NSCP office has livestock transport manifests available for \$10, for 50 triplicate copies. For customized book inquiries, please contact ASE Print at 902-895-8804.

If you have questions, comments or concerns, please feel free to contact Brad at the office, at office@nscattle.ca or 902-893-7455.

Larry Weatherby

Larry Weatherby, Chair

NSCP Board Member Announcement

At the 2022 Virtual NSCP Zone Meetings, Derek Gladney was re-elected as the Zone 2 representative, and Dean Manning was re-elected as the Zone 5 representative. There remains a vacancy in Zone 6, with no representative on the Board presently. At the Virtual Annual Meeting, Victor Oulton was re-elected as the Director at Large. The Executive remains the same, with Larry Weatherby as Chair, Victor Oulton as Vice Chair and Dean Manning as Secretary-Treasurer. A complete list of the 2022-23 Board is as follows:

Zone 1 (2024) – Danford Murphy
Zone 2 (2025) – Derek Gladney
Zone 3 (2023) – Brian Trueman
Zone 4 and Chair (2024) – Larry Weatherby
Zone 5 (2025) and Secretary-Treasurer – Dean Manning
Zone 6 (2023) – Vacant

At Large, Vice Chair and CCA Rep (2025) – Victor Oulton
At Large (2023) – Geoff Larkin
Dealer Director (2024) – Bert Meyer
Past Chair – Vacant
DFNS Rep – Stephen Nielsen
NPMC Rep – Carol Versteeg

Was Your 2022 Grower Card Received?

Your 2022 NSCP Grower License card was included in this envelope if your 2022 Grower License Application was received with all required information completed. You are required to submit your Grower License Application annually to remain in good standing with the Nova Scotia Cattle Producers. For any questions on this, please contact the NSCP office or you can find the 2022 Grower License Application on our website at www.nscattle.ca/register.



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Heifer Draw Winners

We would like to wish congratulations to the winners of the Heifer Draw, announced at the 2022 NSCP Annual Meeting:

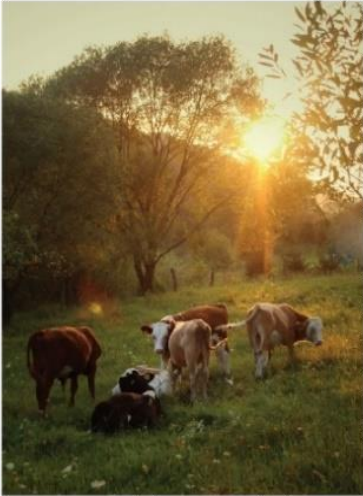
- Jim Burrows
- Rosemary Franklin
- Josh Redden



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The top-selling bull was a Charolais, purchased by James Hodnett for \$7,000, consigned by Preston Acorn. The top-selling heifer was a Simmental, purchased by LMS Cattle Company for \$3,600, consigned by Glarro Farm.

For a complete summary, including individual lot sales, a summary of the bulls by breed and historical prices, please visit www.maritimebeefteststation.ca/mbts-sale/

Atlantic Stockyards Limited – Spring and Summer Feeder Sales

Tuesday, April 26th: 10 am
Tuesday, May 10th: 10 am
Tuesday, May 24th: 10 am
Thursday, June 16th: 10 am
Thursday, July 14th: 10 am
Thursday, August 18th: 10 am

Producers are encouraged to pre-book all feeder cattle as early as possible. Pre-registered cattle will be listed on their website. Vaccinated cattle must be accompanied by a vaccination and a receipt for the vaccine used. Vaccinated cattle will be uniquely identified.

Special Upcoming Sales:

Saturday, April 23rd: 10 am **Spring Equipment Sale**
Saturday, May 14th: 12 pm **Spring Breeding Stock Sale**

NSCP Programs Available

The NSCP have two programs available for producers for 2022:

- The **Nova Scotia Genetic Improvement Program** (formerly the Elite Sire Program)

This provides funding for applicable sire purchases, as well as for genomic testing and carcass ultrasound.

- The **Nova Scotia Soil, Pasture & Forage Management Program**

This program provides funding for lime purchases, as well as soil, manure and/or feed analyses.

These programs both have application deadlines of June 30th, 2022, and November 30th, 2022, and are both one-step process applications. No applications will be reviewed before the application deadline, so there will be no follow-up on missing documents. Applications will only be considered if all necessary information is provided. Please call the office prior to submitting if you have any questions.

Application forms, as well as program guidelines, are available at www.nscattle.ca/members/programs.

Maritime Beef Testing Society Sale Results

The 49th Annual Breeding Stock Sale was held as a hybrid auction this year, occurring both in-person and online on April 2nd, 2022. In total, there were 57 bulls offered, which averaged \$4,635. A heifer sale also occurred again this year, with 31 heifers offered, averaging \$2,677.

Kings Mutual Producer of the Year Profile

Dean and Catherine operate Manning Family Farm along with their daughter and son, Caylene and Andrew, in Falmouth, NS. The farm is a mixed farm operation consisting of 80 head beef cow/calf along with greenhouses and market garden vegetables.

Both Dean and Catherine are B.Sc. graduates from NSAC, while Caylene is a Registered Dietitian with her B.Sc. in Applied Human Nutrition, and Andrew is finishing up his B.Sc. in Ag Business from Dalhousie University Faculty of Agriculture this spring. Following university, Dean and Catherine both worked in agricultural-related fields before moving back to the family farm full time in 1997. During university, Dean was introduced to the concept of grazing management and has utilized that knowledge in developing grazing systems over the years that are currently being used on the farm.



Dean Manning on Manning Family Farm in Falmouth, NS

Manning Family Farm also uses environmental practices that encourage biodiversity and the use of natural ecosystems with the livestock and cropping. Because of this, the farm was recognized with the Provincial Farm Environmental Stewardship Award in 2010, and in 2021, the Canadian Cattlemen's Association Environmental Stewardship Award, sponsored by MNP, for their environmental stewardship practices utilized on the farm.

The beef cow herd is split between a late spring and early fall calving season. Forage is stockpiled for fall grazing and standing corn is being utilized as a winter grazing system.

Dean is currently in his third term on the board of the NSCP. He also presently sits as the Maritime representative on the Canadian Beef Cattle Research Council (BCRC) and is presently the Chair of the Maritime Beef Council (MBC). Catherine is a Director on the Maritime Angus Association Board, and also sits as a Director on Greenhouse Nova Scotia. Locally, Dean and Catherine are 4-H project leaders for the Avon 4-H Club. Catherine also holds an executive position with the County 4-H Council and is the Valley Director with the Nova Scotia 4-H Council. Dean and Catherine have volunteered their time in these organizations as they believe the agriculture industry has to work together to improve it for themselves and for future generations of farmers along with the communities they live in.



NOVA SCOTIA CATTLE PRODUCERS

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