



FARM MANAGEMENT CANADA
GESTION AGRICOLE DU CANADA

Bridging the Gap: Transition Planning Workshop for Farm Families

March 8 & 9 2019
Crowne Plaza Moncton Downtown, Moncton, New Brunswick

Presenters

Elaine Froese, Farm Family Coach
Heather Oakley, Farm Management Canada

Cedric MacLeod, MacLeod Agronomics

Agenda

March 8 (joint)

- 8:00 am Breakfast
- 8:30 am Welcome and Introductions
- Making Dollars & Sense
 - Learning & Skills Development Resources/Events
 - Roundtable of Introductions from Workshop Participants: Why are you here?
- 9:45 am Building a Foundation to Sustain Prosperity: Your Strategic Position – Led by Cedric McLeod
- How to Use the Workshop Binder
 - Key Challenges Audit
- 10:15 am Nutrition Break
- 10:30 am Planning for Success... Where do I start? How do I stay awake? – Led by Cedric McLeod
- Farm Management Proficiency Test
 - Building your Farm Management Manual
- 12:00 pm Lunch
- 12:30 pm The Undiscussabulls and Resistance: Planning for Change – Led by Elaine Froese
- 2:15 pm Nutrition Break
- 2:30 pm Different isn't wrong, It's just different: Improving Family and Business Communication
- The soft approach to communications, what each generation needs for succession success: age needs and tasks. Tips for better family business meetings.
- 4:00 pm Next Steps: Making it Happen
- 4:30 pm Adjourn

March 9 (over 40 crowd)

- 8:00 am Breakfast
- 8:30 am Joint Discussion/Thoughts From Yesterday
- 10:00 am Nutrition Break/ Young Farmers leave to attend FCC Ignite Event
- 10:15am Courageous Conversations with Farm Families
- 12:00 pm Lunch
- 12:30 pm Perpetuating the Farm Family Business: Taking a Long-Term Approach to Planning
- 3:00 pm Next Steps: Making it Happen
- 3:30 pm Adjourn